3Q20 M&A Activity

- After historic drops in deal activity, approximately 45% year-to-date, US M&A deal activity responded in the third quarter with over $400 billion in deal value, an increase of more than 4x quarter-over-quarter, and over 1,000 total transactions, an increase of approximately 22% quarter-over-quarter. There were nearly 3,500 total deals globally, around a 32% decrease compared to the third quarter of 2019. YTD, total deal volumes are nearly 27% lower compared to the same period in 2019 but have strongly rebounded in the third quarter with tepid optimism for the remainder of 2020, given the US election and uncertainties related to COVID.

Trend in Industry EBITDA Multiples

Trends in Revenue Growth and EBITDA Margins

Relative Stock Price Returns

Purchase Price Allocation (PPA) % from Recent Transactions

Notable M&A Deals

On August 17, 2020, RoadRunner Transportation Systems Inc. announced the sale of its Roadrunner Temperature Controlled business to private equity firm Laurel Oak Capital Partners. Roadrunner previously closed the spinoff of Ascent Global Logistics Inc., and the company now consists solely of its less-than-truckload operations.

On September 16, 2020, Forward announced that it has entered into an agreement to acquire the assets of CLW Delivery, Inc., a privately held final mile provider for $5.5 million. Headquartered in Johnson City, TN, CLW specializes in last-mile logistics and in-home installation services for national retailers and manufacturers.